



**CERTUS
SALES
(UK)
LIMITED**

«Senior Sales Executive -
Conference and Exhibition
Sales»

Contact information

Contact name	Certus Sales (UK) Limited
Contact phone	0845 230 4 230
Location	England, London

Job details

Salary	£30000 - £55000 per Year
Job type	Permanent

Requirements

The ideal sales candidate will:

Be educated to degree level

Be intelligent, inquisitive and possess 2+ years conference, exhibition or sponsorship sales experience. Knowledge of the education or public sector would be highly advantageous but not a necessity

Possess business acumen, motivation and a dynamic yet professional approach

Have first class communication and presentation skills and the ability to liaise with customers at all levels, in a variety of sectors

Job responsibilities

As a Senior Sales Executive, you will:

Join a leading team based in London, where the focus is on developing revenue streams across a portfolio of prestigious events

Have access to our clients leading portfolio of sponsorship and exhibition solutions

Identify and close opportunities of varying value throughout London, Europe and beyond

Deliver the full sales cycle from prospect research through to ongoing account management