



BANK OF AMERICA MERRILL LYNCH

«Associate, Strategic Equity
Solutions Group, ECM»

Contact information

Contact name	Bank of America Merrill Lynch
Contact phone	+44.0.20.7628.1000
Location	England, London

Job details

Salary	by agreement
Job type	Permanent

Requirements

Desire to succeed – to be proactive and motivated Strong academic track record, with a preference for numerically focused degree disciplines such as finance, economics and mathematics Strong analytical, numerical and communication skills Team player able to work closely with a large number of internal and external business partners. Ability to effectively interact and work effectively with the immediate team, product partners and important clients Experience in working on capital markets transactions and/or with marketing products for clients is preferable Extensive presentation skills and experience Fluency in English required, knowledge of additional European language(s) is beneficial You'll need to demonstrate a drive to learn, attention to detail and a genuine interest in the financial markets Team-work, leadership and problem-solving skills, plus creativity are key qualities, as is the ability to work in a fast-paced environment, multi-task and interact with a variety of people

Job responsibilities

Work as a product specialist alongside Global Corporate and Investment Banking teams to create and deliver financing and derivative solutions to help the company's clients manage the life cycle of their listed equity investments Provide market-informed judgments on a broad array of financing strategies to address clients' specific needs Design detailed presentations for clients to outline highly tailored solutions to their particular situation Work on the modelling and pricing of a broad array of derivatives structures Be involved in the structuring and execution of transactions including negotiation with risk partners, law firms, accountants, custodians etc. Interact with clients as you build your network and experience Help generate ideas and opportunities for new and existing clients through in-depth research, financial modelling and industry analyses Work with traders and structurers in the Global Markets division and liaise with the Global Research division to stay informed on the latest market developments