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CERTUS SALES (UK) LIMITED

«German Sales Executive
(Internal Sales) - IT Security
Sales»

Contact information

Contact name	Certus Sales (UK) Limited
Contact phone	0845 230 4 230
Location	England, South East, Bracknell Forest

Job details

Salary	£23000 - £25000 per Year
Job type	Permanent
Benefits:	23-25k Base, 30-32k OTE plus Generous Benefits

Requirements

A minimum of 1 years B2B sales experience IT security or software sales would be advantageous but not essential Confidence, drive and a proven ability to generate prospects Excellent communication skills, a broad technical understanding, high levels of self motivation and excellent time management skills Fluent German

Job responsibilities

Ultimately be responsible for prospecting, penetrating target accounts and generating qualified leads for senior sales personnel Work as part of a territory team, prospect throughout Europe with a particular focus on the German market Attend trade shows and US based sales / product training

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